

## Set Sails of Love 2016....

*Pasted on the bulletin board in the office of Heart of Hope where thank-you letters are posted is an offering of a \$50 check made payable to "x Volunteer." This non-negotiable check tells of a moving story of friendship between a telephone care volunteer and a sick and poor single parent....*

*Dear Supporters:*

*Peace! We feel enormously excited whenever we think of your genuine care and enthusiastic participation in our work; your walking beside us strengthens our faith and gives us support in marching toward our vision of providing care and company to the terminally ill. Facing death or walking the last mile in life is a great challenge to anyone because such a process is filled with reluctance to part from this world and the loved ones, fear, loneliness and even hopelessness. ... We dearly hope that Chinese and Asian Americans will be like the mainstream in taking advantage of hospice care fully to bring comfort and professional care to their terminally ill friends and family members so as to help them go through this important part of their lives relatively relaxed and without regret.*

*With confidence and your support in many ways as well as the wholehearted assistance and drive of the founders of Heart of Hope Asian American Hospice Care: Sister Blanche Chen and Brother Emery Kong, we cleared one hurdle after another in the past four years. In 2012 we applied for registration in the State of California; in 2013 we were officially approved as a 501 (c) (3) non-profit organization; in 2014 we moved to our current location, and in the same year we succeeded in raising \$850,000.00 as initial funding for our operations; at the beginning of 2016 we put together a professional hospice care team and applied to the Department of Public Health of the State of California for a license to operate a hospice care center; **what we are most grateful for is the fact that we have already been granted that license as of October 5, 2016 so that we can start providing comprehensive service to all terminally ill patients in South Bay, parts of East Bay and in the Peninsula.***

*During the past four and some years, in addition to our preparatory work in establishing the center and organizing a professional medical team, we not only continued providing the services we originally began with, but also expanded their scope. (Please see the Reference Chart on page 3.)*

The next two to three years will be a key period. Firstly, we hope the work of the medical team will proceed smoothly and a caring and harmonious team spirit will be created so they can provide appropriate, considerate and professional service to the patients and their families. Secondly, we face a great challenge in raising and appropriating funds, and in order to meet that challenge we will still depend on your and others' continued support and participation. To date we have used up part of the loving donations we received during the last few years in order to carry out all the necessary preparatory work. **From now until mid-2017 most of our professional medical services will be provided free of charge until we pass the accreditation process to receive reimbursement from the Centers for Medicare and Medicaid Services. In the meantime, if we could have sufficient operational funds, we should be able to provide more services to the suffering patients and their families.**

We estimate that it will take at least two years from the time our hospice center license is granted before the center's budget can gradually be balanced. Our operational expenses for the next two years will exceed one million dollars each year. **So the urgent task at hand is that we must raise one million dollars now in order to pay for the care of the patients receiving free services from now until mid-2017 before we complete the Medicare and Medicaid accreditation process.** Whenever we think about this monetary shortfall, a sense of heavy pressure falls on our co-workers and trustees. But whenever we think about the days to come when Chinese and Asian Americans would have the opportunity of enjoying the treatment with dignity at the end of their lives, we are driven to march forward to meet the challenge while trying to learn from history's pioneers about their steadfastness and perseverance.

On the bulletin board in the office of Heart of Hope where thank-you notes are posted is a four-year old offering in the form of a check for \$50 made payable to a "x Volunteer." This non-negotiable check tells of a moving story of friendship between a telephone care volunteer and a sick and poor single parent. This "weightier than Mount Tai" check and the support of everyone who practices what they preach are the invaluable sources that push us forward. If you approve of our vision and services, we hereby most sincerely and earnestly ask that you continue to support us financially and through prayers. The attached gift form is for your convenience.

Wishing you good health!

Board of Directors  
Heart of Hope Asian American Hospice Care  
10.25.2016

Reference Chart

Monthly telephone conference seminar on medical and caring education	Over 100 times
2001-2016 caring calls and family visits by trained volunteers	10,000 calls made and caring visits maintained with more than 800 patients and families
2012 (at year end)	The quarterly <i>Heart of Hope</i> was published and 6,000 copies have been distributed every quarter since
2012 to present	Approximately 30 educational lectures on community caring for the terminally ill have been given, helping more than 2,000 Chinese friends to gain a deeper understanding of hospice care
2013	An annual large-scale thanksgiving and testimonial concert was inaugurated at the beginning of 2013 to help the community better understand hospice care through music, play and testimony sharing
2013	A caring guide entitled <i>Healing Grief with Love</i> was published as a CD
2014	A bilingual Chinese/English educational handbook entitled <i>Waving Goodbye in Love</i> was published
2014	A mutual support group of breast cancer and gynecologic cancer patients was established

-----2016 Set Sails of Love Action-----

A. Gift by cash or check (Payable to Heart of Hope Asian American Hospice Care):

- 1,000.00       500.00       200.00       other \_\_\_\_\_

B. Matching:

If your company has a matching gifts program, please send your application form together with your check to

Heart of Hope Asian American Hospice Care  
1922 The Alameda, Suite 215  
San Jose, CA 95126

C. If moved by other means of donation, such as value added stocks, life insurance policies etc., you are welcome to contact us at 408-986-8584.

D. Online donations:

Contact us on the Heart of Hope Asian American Hospice Care website:  
<http://heartofhopehospice.org> and donate through PayPal, eBay for Charity, Amazon Foundation or Donor Advised Fund (DAF Direct).

If you already have a Donor Advised Fund account at Fidelity Charitable, Schwab Charitable or BNY Mellon, you may make your donation directly there.